

DEVELOPMENT OF INNOVATIVE BUSINESSES AND PROJECTS

Credits: 12 ECTS

Brief description of the contents:

- Introduction to the entrepreneurial phenomenon
- Development of the business idea: creativity techniques workshop
- Management skills and negotiation techniques
- Business plan and feasibility analysis
- Legal aspects and procedures in order to start-up
- Financial sources
- Techniques for the communication and presentation of a new company project

Detailed programme: LEARNING BLOCK

TOPIC OR ACTIVITY

- **B1** The aquaculture business.
- **B2** Aquaculture technical projects.
- **B3** Aquaculture legislation and administrative procedures.
- **B4** Case study: Aquaculture legislation.
- **B5** "Development of European projects in terms of aquaculture and fisheries. Horizon 2020."
- **B6** "Development of national and Andalusian projects in terms of aquaculture and fisheries."
- **B7** Management of a fisheries reserve.
- **B8** Management of artificial reefs.
- **B9** The entrepreneur method.
- **B10** Creativity and opportunities.
- **B11** Business modelling with Canvas (I).
- **B12** Business modelling with Canvas (II).

SYSTEM

Case studies

Content test

- B13 Business plan I (Canvas).
- B14 Business plan II (Canvas).
- B15 Business plan III.
- B16 Business plan IV.
- **B17** Project presentations.
- **B18** Project presentations.

Class attendance and participation

Individual and group projects

Evaluation system:

WEIGHT 5 - 20 20 - 40 10 - 20 10 - 20